Financial Report

December 31, 2015

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Independent Auditor's Report

To the Board of Directors Caring for Cambodia

We have audited the accompanying financial statements of Caring for Cambodia (the "Organization"), which comprise the statement of financial position as of December 31, 2015 and 2014 and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Caring for Cambodia as of December 31, 2015 and 2014 and the changes in its net assets, functional expenses, and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Plante & Moran, PLLC



Statement of Financial Position

	December 2015			
Assets				
Cash	\$	487,264	\$	234,014
Contributions receivable		31,750		22,911
Investments (Note 3)		300,461		415,542
Deposits		7,730		762
Land, school buildings, and equipment (Note 2)		839,367		801,370
Total assets	\$	1,666,572	<u>\$</u>	1,474,599
Liabilities and Net Asse	ets			
Liabilities - Accounts payable	\$	65	\$	1,768
Net Assets				
Unrestricted		1,277,130		1,044,384
Temporarily restricted (Note 4)		389,377		428,447
Total net assets		1,666,507		1,472,831
Total liabilities and net assets	\$	1,666,572	\$	1,474,599

Statement of Activities and Changes in Net Assets

	Year Ended															
				Decembe	r 31,	2015			December 31, 2014							
		Te		Temporarily		Permanently						emporarily	Permanently			
	Unre	stricted	R	Restricted	Re	estricted		Total	Unrestricted		Restricted		Restricted			Total
Revenue and Support																
Contributions		87,622	\$	440,613	\$	-		028,235	\$	354,045	\$	403,053	\$	-	\$	757,098
In-kind donations	2	40,357		-		-		240,357		212,484		-		-		212,484
Membership fees		2,000		-		-		2,000		4,085		-		-		4,085
Fee for services		1,846		-		-		1,846		485		-		-		485
Special event revenue		46,364		-		-		46,364		154,448		-		-		154,448
Net realized and unrealized gains and losses																
on investments		(7,616)		(10,292)		-		(17,908)		797		9,585		-		10,382
Interest income		71		-		-		71		91		-		-		91
Special event revenue in-kind		2,778		-	_	-		2,778		27,647		-				27,647
Total revenue and support	8	73,422		430,321		-	1,	303,743		754,082		412,638		-		1,166,720
Net Assets Released from Restrictions	4	69,391		(469,391)		-				332,304	_	(332,304)		-		
Total revenue, support, and net assets released from restrictions	1,3	42,813		(39,070)		-	Ι,	303,743	I	,086,386		80,334		_		1,166,720
Expenses																
Program services - Program expenses Support services:	9	08,469		-		-		908,469		940,937		-		-		940,937
Management and general	1	08,484		_		_		108,484		155,723		_		_		155,723
Fundraising		93,114		_				93,114		137,774				-		137,774
Total expenses	1,1	10,067					Ι,	110,067		,234,434	_					1,234,434
Increase (Decrease) in Net Assets	2	32,746		(39,070)		-		193,676		(148,048)		80,334		-		(67,714)
Net Assets - Beginning of year	1,0	44,384		428,447		-	١,	472,831		,192,432	_	348,113		-		1,540,545
Net Assets - End of year	\$ 1,27	77,130	\$	389,377	\$		\$ 1,6	666,507	\$ 1,	044,384	\$	428,447	\$		<u>\$ I</u>	,472,831

Statement of Functional Expenses

			Yea	r Ended De	cemb	er 31, 2015		
		Program Expenses			General and Administrative Expenses			Total
Staff and teacher salaries	\$	308,435	\$	-	\$	-	\$	308,435
Services expense (Note 6)		-		67,068		58,945		126,013
Services expense in-kind		-		-		13		13
Events expense		-		12,819		-		12,819
Events expense in-kind		-		6,200		-		6,200
Cost of merchandise		-		1,833		-		1,833
Staff and teacher training		67,232		-		-		67,232
Food-for-thought		56,044		-		-		56,044
Depreciation		89,814		-		-		89,814
Rent		1,740		-		-		1,740
Educational supplies		38,979		-		-		38,979
First aid and medical supply		11,235		-		-		11,235
Utilities		14,749		-		-		14,749
Furniture, fixtures, and facility maintenance		54,254		-		-		54,254
Property cleaning		17,355		-		-		17,355
Charitable activities expense in-kind		226,118		-		-		226,118
Printing and copying		-		335		7,669		8,004
Technology licenses and support		-		-		7,815		7,815
Financial statement audit		-		-		16,000		16,000
Postage		-		4,041		4,241		8,282
Miscellaneous		22,514		818		1,249		24,581
Bank charges/credit card fees		-		-		9,272		9,272
Realized exchange rate gain		-		-		3,280	_	3,280
Total functional expenses	<u>\$</u>	908,469	\$	93,114	\$	108,484	\$	1,110,067
			Yea	r Ended De	cemb	er 31, 2014		

	Year Ended December 31, 2014								
	Program Expenses	Fundraising Expenses	General and Administrative Expenses	Total					
Staff and teacher salaries	\$ 320,904	\$ -	\$ -	\$ 320,904					
Services expense (Note 6)	-	50,000	84,212	134,212					
Services expense in-kind	-	-	48	48					
Events expense	-	36,549	-	36,549					
Events expense in-kind	-	31,296	-	31,296					
Cost of merchandise	-	19,598	-	19,598					
Bad debt expense	-	86	-	86					
Staff and teacher training	74,154	-	-	74,154					
Food-for-thought	68,600	-	-	68,600					
Depreciation	80,744		-	80,7 44					
Rent	1,855	-	-	1,855					
Educational supplies	37,642		-	37,642					
Student supplies and uniforms	14,907		-	14,907					
First aid and medical supply	9,234		-	9,234					
Utilities	14,987		-	14,987					
Furniture, fixtures, and facility maintenance	80,919		-	80,919					
Property cleaning	15,606		-	15,606					
Charitable activities expense in-kind	208,787	-	-	208,787					
Printing and copying	-	-	6,147	6,147					
Technology licenses and support	-	-	8,430	8,430					
Financial statement audit	-	-	16,000	16,000					
Postage	-	-	9,094	9,094					
Miscellaneous	12,598	245	19,781	32,62 4					
Bank charges/credit card fees	-	-	10,130	10,130					
Realized exchange rate loss		-	1,881	1,881					
Total functional expenses	\$ 940,937	\$ 137,774	\$ 155,723	\$ 1,234,434					

Statement of Cash Flows

	Year Ended						
	De	cember 31, 2015	De	ecember 31, 2014			
Cash Flows from Operating Activities							
Increase (decrease) in net assets	\$	193,676	\$	(67,714)			
Adjustments to reconcile decrease in net assets to net cash							
from operating activities:		22.21.4		00 744			
Depreciation		89,814		80,744			
Bad debt		-		86			
Net realized and unrealized gains on investments Donated stock		17,908		(10,382)			
Changes in operating assets and liabilities which		(9,386)		(4,897)			
(used) provided cash:							
Contributions receivable		(8,839)		47,055			
Inventory		(0,057)		15,115			
Deposits		(6,968)		900			
Accounts payable and accrued expenses		(1,703 <u>)</u>		(2,127)			
Net cash provided by operating							
activities		274,502		58,780			
Cash Flows from Investing Activities							
Capital expenditures		(127,811)		(20,082)			
Proceeds from sales of investments		374,360		288,048			
Purchases of investments		(267,801)		(303,556)			
Net cash used in investing activities		(21,252)		(35,590)			
Net Increase in Cash		253,250		23,190			
Cash - Beginning of year		234,014		210,824			
Cash - End of year	\$	487,264	\$	234,014			

Notes to Financial Statements December 31, 2015 and 2014

Note I - Nature of Activities and Significant Accounting Policies

Nature of Organization - Caring for Cambodia (the "Organization") is a nongovernmental United States 501(c)(3) public charity whose mission is to create and sustain safe, modern, technologically equipped schools; mentor and professionally train teachers; and fund supplies and other tools needed to teach those who want to learn. The Organization provides educational opportunities for almost 6,400 Cambodian children in 14 schools so they may reach their highest potential and make valuable contributions to their communities.

Assets held abroad in Cambodia include one bank account, petty cash held by the schools in Cambodia, and all of the school buildings and equipment. Assets held abroad totaled \$908,431 and \$873,687 as of December 31, 2015 and 2014, respectively.

Significant accounting policies are as follows:

Classification of Net Assets - Net assets of the Organization are classified as unrestricted, temporarily restricted, or permanently restricted, depending on the presence and characteristics of donor-imposed restrictions limiting the Organization's ability to use or dispose of contributed assets or the economic benefits embodied in those assets.

Donor-imposed restrictions that expire with the passage of time or can be removed by meeting certain requirements result in temporarily restricted net assets. Permanently restricted net assets result from donor-imposed restrictions that limit the use of net assets in perpetuity. Earnings, gains, and losses on restricted net assets are classified as unrestricted unless specifically restricted by the donor or by applicable state law.

Donated Services and Assets - Certain donated services are recognized as support in the statement of activities and changes in net assets. The value of these services is determined based on estimated fair value. The in-kind donations included impact and program studies, research and support, student supplies, uniforms, event auction items, utility services, and inventory items and totaled \$243,135 and \$240,131 for 2015 and 2014, respectively.

Investments - Investments in mutual funds are recorded at fair value based on quoted market prices. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

Note I - Nature of Activities and Significant Accounting Policies (Continued)

Contributions - Contributions are recorded at fair value in the statement of activities and changes in net assets. Cash contributions are recognized in the period received. Pledges are recognized in the period pledged. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions to be received after one year are initially recorded at fair value by the Organization as contributions receivable. They are subsequently valued at the present value of future cash flows. Contributions without donor-imposed restrictions are reported as unrestricted support. Other restricted gifts are reported as restricted support as temporarily or permanently restricted net assets.

All contributions receivable as of December 31, 2015 and 2014 are due in less than one year. Management determines allowances for doubtful pledges by reviewing and identifying receivable balances as needed. Recoveries of any written-off amounts would be recorded when received. Management believes the receivables to be fully collectible and therefore no allowance has been recorded as of December 31, 2015 and 2014.

School Buildings and Equipment - School buildings and equipment are recorded at cost when purchased or at fair value at the date of donation and are being depreciated on a straight-line basis over their estimated useful lives. Costs of maintenance and repairs are charged to expense when incurred.

Federal Income Taxes - The Organization is exempt from income tax under provisions of Internal Revenue Code Section 501(c)(3). Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Organization and recognize a tax liability if the Organization has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS or other applicable taxing authorities. Management has analyzed the tax positions taken by the Organization and has concluded that as of December 31, 2015 and 2014, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the financial statements. The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. Management believes it is no longer subject to income tax examinations for years prior to 2012.

Foreign Currency Exchange - The expression of assets and liabilities in a foreign currency amount gives rise to exchange gains and losses when such obligation are paid in United States dollars. Foreign currency exchange rate adjustments (i.e., differences between amounts recorded and actual amounts owed or paid) are reported in the statement of activities and changes in net assets as the foreign currency fluctuations occur. Foreign currency exchange rate adjustments are reported in the statement of cash flows using the exchange rates in effect at the time of the cash flows. The effect of the foreign currency fluctuations was immaterial in 2015 and 2014.

Note I - Nature of Activities and Significant Accounting Policies (Continued)

Functional Allocation of Expenses - The costs of providing the program and support services have been reported on a functional basis in the statement of activities and changes in net assets. Indirect costs have been allocated between the various programs and support services based on estimates, as determined by management. Although the methods of allocation used are considered reasonable, other methods could be used that would produce a different amount.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue, expenses, and other changes in net assets during the reporting period. Actual results could differ from those estimates.

Subsequent Events - The financial statements and related disclosures include evaluation of events up through and including March 18, 2016, which is the date the financial statements were available to be issue.

Note 2 - Property and Equipment

Property and equipment are summarized as follows:

		2015	_	2014	Depreciable Life - Years
Land School buildings Equipment	\$	30,258 1,071,108 28,050	\$	30,258 974,417 28,050	- 5-20 3-6
Website	_	175,120	_	144,005	5
Total cost		1,304,536		1,176,730	
Accumulated depreciation		465,169		375,360	
Net property and equipment	\$	839,367	\$	801,370	

Depreciation expense was \$89,814 for 2015 and \$80,744 for 2014.

Note 3 - Fair Value Measurements

Accounting standards require certain assets and liabilities be reported at fair value in the financial statements and provide a framework for establishing that fair value. The framework for determining fair value is based on a hierarchy that prioritizes the inputs and valuation techniques used to measure fair value.

Note 3 - Fair Value Measurements (Continued)

The following tables present information about the Organization's assets measured at fair value on a recurring basis at December 31, 2015 and 2014, and the valuation techniques used by the Organization to determine those fair values.

Fair values determined by Level I inputs use quoted prices in active markets for identical assets that the Organization has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets in active markets, and other inputs such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset. These Level 3 fair value measurements are based primarily on management's own estimates using pricing models, discounted cash flow methodologies, or similar techniques taking into account the characteristics of the asset.

In instances whereby inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Organization's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

Assets Measured at Fair Value on a Recurring Basis at December 31, 2015

	Quoted Prices in Active Markets for Identical Assets (Level 1)		_	gnificant Other Observable Inputs (Level 2)	U	Significant Inobservable Inputs (Level 3)	Balance at December 31, 2015		
Assets		,				, ,			
Investments - Mutual funds:									
Low duration	\$	27,933	\$	-	\$	_	\$	27,933	
Total return		8,632		-		_		8,632	
International		68,622		-		-		68,622	
Large cap		43,826		-		-		43,826	
Small cap		10,959		-		-		10,959	
Institutional		44,782		-		-		44,782	
Income fund		33,156		-		-		33,156	
Commodities		8,340		-		-		8,340	
Multialternative		11,076		-		-		11,076	
Mid cap		16,499		-		-		16,499	
Managed		5,522		-		-		5,522	
Short term		2,817		-		-		2,817	
Absolute return		5,530		-		-		5,530	
Common stock		9,346	_		_			9,346	
Total investments	\$	297,040	\$	-	\$		\$	297,040	

Note 3 - Fair Value Measurements (Continued)

Assets Measured at Fair Value on a Recurring Basis at December 31, 2014

Assets	Act	oted Prices in tive Markets or Identical Assets (Level I)	_	gnificant Other Observable Inputs (Level 2)	Significant nobservable Inputs (Level 3)	D	Balance at ecember 31, 2014
Investments - Mutual funds:							
Low duration	\$	51,626	\$	=	\$ -	\$	51,626
Total return		39,629		-	-		39,629
International		68,586		-	-		68,586
Large cap		52,066		-	-		52,066
Small cap		15,926		-	-		15,926
Institutional		64,579		-	-		64,579
Income fund		19,065		-	-		19,065
Commodities		11,002		-	-		11,002
Real estate		12,097		-	-		12,097
Mid cap		23,753		-	-		23,753
Managed		8,028		-	-		8,028
Absolute return		34,925		-	-		34,925
Total investments	\$	401,282	\$	_	\$ 	\$	401,282

Not included in the above table is cash and money market accounts of \$3,421 and \$14,260 as of December 31, 2015 and 2014, respectively.

The Organization's policy is to recognize transfers in and transfers out of Level 1, 2 and 3 fair value classifications as of the beginning of the reporting period. There were no transfers during 2015 and 2014.

As of December 31, 2015, approximately 26 percent of all investments were held in the Causeway International Value Institutional and the John Hancock Dispend Value Institutional Funds. As of December 31, 2014, approximately 48 percent of all investments were held in the BlackRock Low Duration BD Investment, Causeway International Value Institutional, Mainstay Large Cap Growth A, and John Hancock Dispend Value Institutional funds.

Notes to Financial Statements December 31, 2015 and 2014

Note 4 - Temporarily Restricted Net Assets

Temporarily restricted net assets at December 31, 2015 and 2014 are restricted for the following purposes:

	2015			2014
Time-restricted pledges	\$	10,000	\$	20,411
Purpose restricted - Health projects and teacher				
scholarships		178,825		208,881
Purpose restricted - Fundraising		1,809		-
Term endowment		198,743		199,155
Total temporarily restricted net assets	\$	389,377	\$	428,447

Note 5 - Donor-restricted and Board-designated Endowments

As of December 31, 2015, the Organization's endowment consisted of one board-designated fund established for general operations and one individual donor-restricted fund established for general operations. During 2012, the donor-restricted endowment was approved by the donor to be released from permanently restricted net assets and transferred to a term endowment. The term endowment includes a stipulation that it be held for five years to earn income and then will be released to unrestricted net assets for general operating expenses should the board of directors deem it necessary.

As of December 31, 2015, it is the intention of the board of directors to preserve the donor endowment gifts and earnings. Net assets associated with endowment funds, including funds designated by the board of trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The board of trustees of the Organization has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as temporarily restricted net assets (a) the original value of gifts donated to the term endowment, (b) the original value of subsequent gifts to the term endowment, and (c) accumulations to the term endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

Note 5 - Donor-restricted and Board-designated Endowments (Continued)

In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (I) The duration and preservation of the fund
- (2) The purposes of the Organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Organization
- (7) The investment policies of the Organization

Endowment Net Asset Composition by Type of Fund as of December 31, 2015

	Un	restricted	emporarily Restricted	manently stricted	 Total
Donor-restricted endowment funds Board-designated endowment	\$	-	\$ 198,743	\$ -	\$ 198,743
funds		4,577	 _		 4,577
Total funds	\$	4,577	\$ 198,743	\$ 	\$ 203,320

Changes in Endowment Net Assets for the Fiscal Year Ended December 31, 2015

	Unr	estricted		Temporarily Restricted	nanently stricted	Total		
Endowment net assets - Beginning of year Investment return -	\$	4,542	\$	199,155	\$ -	\$	203,697	
Net appreciation (realized)		35		(3,511)	-		(3,476)	
Total investment return		35		(3,511)	-		(3,476)	
Contributions			_	3,099	 -		3,099	
Endowment net assets - End of year	\$	4,577	\$	198,743	\$ -	\$	203,320	

Endowment Net Asset Composition by Type of Fund as of December 31, 2014

		Unrestricted		Temporarily Restricted		Permanently Restricted		Total	
Donor-restricted endowment funds Board-designated endowment	\$	-	\$	199,155	\$	-	\$	199,155	
funds		4,542						4,542	
Total funds	\$	4,542	\$	199,155	\$		\$	203,697	

Note 5 - Donor-restricted and Board-designated Endowments (Continued)

Changes in Endowment Net Assets for the Fiscal Year Ended December 31, 2014

		Unrestricted		Temporarily Restricted		Permanently Restricted		Total	
Endowment net assets - Beginning of year Investment return - Net appreciation (realized and unrealized)	\$	93,599	\$	192,658	\$	-	\$	286,257	
		892		4,647		-		5,539	
Total investment return		892		4,647		-		5,539	
Contributions Appropriation of endowment assets for expenditure		-		1,850		-		1,850	
		(89,949)				-		(89,949)	
Endowment net assets - End of year	\$	4,542	\$	199,155	\$	-	\$	203,697	

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Organization to retain as a fund of perpetual duration. As of December 31, 2015 and 2014, there were no such deficiencies in the permanent donor-restricted endowment fund.

Return Objectives and Risk Parameters

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Organization must hold in perpetuity or for a donor-specified period as well as board-designated funds.

Under this policy, as approved by the board of trustees, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index while assuming a limited level of investment risk to limit the chance of loss.

Note 5 - Donor-restricted and Board-designated Endowments (Continued)

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Organization has a policy to appropriate assets as needed for operations. In establishing this policy, the Organization considered the long-term expected return on its endowment. This is consistent with the Organization's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

Note 6 - General and Administrative Expense Support

Caring for Cambodia receives contributions restricted for general and administrative expenses. The Organization received support of \$67,068 and \$50,000 as of December 31, 2015 and 2014, respectively, for these expenses.

Note 7 - Related Party Transactions

The founders of Caring for Cambodia made contributions to the Organization of \$225,000 and \$175,000 for 2015 and 2014, respectively.

Note 8 - Revenue Recognition

In May 2014, the Financial Accounting Standards Board issued Accounting Standards Update (ASU) No. 2014-09, Revenue from Contracts with Customers (Topic 606), which will supersede the current revenue recognition requirements in Topic 605, Revenue Recognition. The ASU is based on the principle that revenue is recognized to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The ASU also requires additional disclosure about the nature, amount, timing, and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. The new guidance will be effective for the Organization's year ending December 31, 2019. The ASU permits application of the new revenue recognition guidance to be applied using one of two retrospective application methods. The Organization has not yet determined which application method it will use or the potential effects of the new standard on the financial statements, if any.